

Guide Book



THINK SMART FACTORY 2019 IN KYOTO

November 11 (Mon) - 13 (Wed), 2019

▶11th 11:00 AM - 5:00 PM ▶12th 9:30 AM - 5:00 PM ▶13th 9:30 AM - 4:00 PM

Place: Miyako Messe (3rd Exhibition Hall) 3F Organizer: Think Smart Factory 2019 Consortium

Leading Future for "SMART FACTORY"

Future success for printing business

The "Internet of Things" (IoT) is spread throughout our lives with many "Things" being networked together. The printing industry is no exception and the IoT is playing an important role in day-to-day business. The printing industry is looking to vendors not only to automate solutions for labor savings but also to connect solutions through networks for improved scheduling, tracking and estimating of workflow.

THINK SMART FACTORY 2019 will be the place to share information focused on the "Smart Factory" and networking with market leading vendors and innovative users.



Title of Event: THINK SMART FACTORY 2019 IN KYOTO

Organizer: Think Smart Factory 2019 Consortium: Horizon International, Inc.

Sponsors : Canon Marketing Japan. Inc. / DAC ENGINEERING CO., LTD. / FUJIFILM Global Graphic Systems Co., Ltd.

goof, inc. / HP Japan Inc. / Hunkeler AG / JSPIRITS Inc. / KONICA MINOLTA JAPAN, INC. / RESOLOGIC. Inc. Ricoh Japan Co., Ltd. / RYOBI MHI Graphic Technology Ltd. / SCREEN Graphic Solutions Co., Ltd. / TECNAU

Cooperation: Value Machine International Co, ltd.

Dates: November 11 (Mon) - 13 (Wed), 2019

11th 11:00 AM - 5:00 PM ▶12th 9:30 AM - 5:00 PM ▶13th 9:30 AM - 4:00 PM

Place : Miyako Messe (3rd Exhibition Hall) 3F

9-1 Okazaki Seishojicho, Sakyo-ku, Kyoto-shi, Kyoto, 606-8343, Japan

THINK SMART FACTORY 2019 IN KYOTO

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Market leading vendors will collaborate with each other and demonstrate end-to-end automated workflow systems using the entire floor as a working factory to show real Smart Factory concepts from order placement to shipping.

Highlight

Main Stage / Presentations

Each vendor will organize scheduled presentations to explain their solutions and key features at this event. All 19 presentations (9 themes) will be in both Japanese and English.



▶Timetable: Page 10



SMART FACTORY ZONE

Market leading vendors and innovative users will organize informative sessions with a theme focused on the "SMART FACTORY".

All 16 sessions will have real time translation into English.

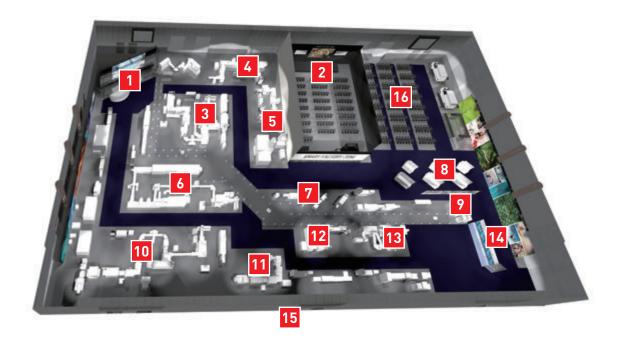


▶ Program: Page 11-17

Highlight 3

- Live demonstration of 10 Production lines for books, booklets, direct mail and more...
- Latest information from printer manufacturers

FLOOR MAP



- 1 Main Stage / Presentations
- 2 SMART FACTORY ZONE
- 3 Cut sheet print to perfect bind production
 B2 digital printed sheets are cut and stacked into book blocks,
 perfect bound and then three knife trimmed.
- 4 Inkjet roll print to saddle-stitch production
 Roll to Saddle Stitch System features integrated delivery system and quality control system.
- Automated folding and saddle-stitch production
 B1, offset printed Sheets processed to saddle stitched booklets
 with no signature folding and minimal touch points.
- 6 Inkjet roll print to high speed perfect bind production

Higher speed book production with high speed roll to book block system integrated with matching and tracking system.

- 7 Cut sheet print to inline sheet processing
 Efficient digital cut sheet printing and finishing process to
 demonstrate tickets, greeting cards and business card production.
- 8 Smart Factory Business Proposition
 Sample display by customers and software display from workflow vendors.
- 9 Sample Display
 AGV (Automated Guided Vehicle) will be running on the floor to transport finished products to display area.

10 Inline inkjet roll print to perfect bind production

Fully inline book production with continuous printer. Short Run book production for all industries.

11 Inkjet roll print to Direct mailfold production

Features dynamic Direct Mail folding line. From printed roll to dynamic folding, stacking and banding.

12 Cut sheet to saddle-stitch production

Features saddle stitching system to produce a A4 landscape brochure.

13 Cut sheet print to perfect binding with robot in-feed system

Single arm robot will be used to feed the book block into a binder. Efficient photo book production will be demonstrated along with in-line trimming.

14 TSF2019 Job Status

The operating and production status of the machines in the Smart Factory will be monitored.

15 T-shirt Printing

Demonstration of original T-shirts produced with digital printer and silk screen.

16 Food Court

PRODUCT INFORMATION

*There may be changes to the products which will be exhibited.

1 New Concept Perfect Binding System

iCE series Perfect Binding System

Main Configuration

- BQ-480 Perfect Binder iCE model (Concept Showing)
- Three-side Trimmer HT-300 (New Product)

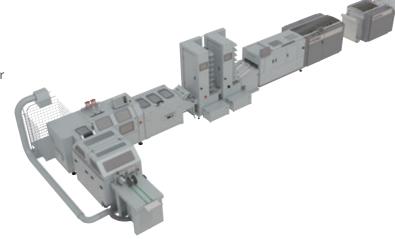
The iCE series Perfect Binding Line enables end-to-end automated set-up and production control by use of the newly developed iCE Link (Cloud based network system). This new system provides an efficient workflow, increased production and automated work environment minimizing the cost of labor.



2 Inkjet Roll Print to Saddle-stitch Production

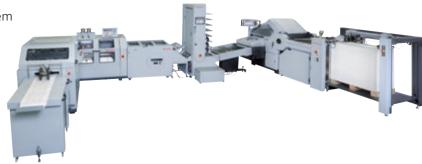
Main Configuration

- u9 Unwinder
- Cutter C20
- StitchLiner 6000 Digital In-line Saddle-Stitcher
- Tracking System



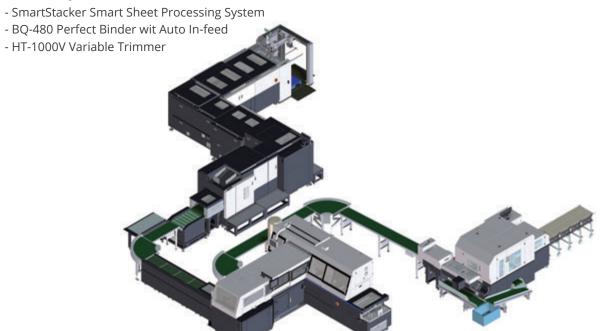
3 Automated Folding and Saddle-stitch Production

- AFC-746F Pallet Feed Cross Folder
- VAC-80Sa Air-suction Collator
- HIF-6000F Hybrid Interface
- StitchLiner 6000 Saddle-stitching System
- Tracking System



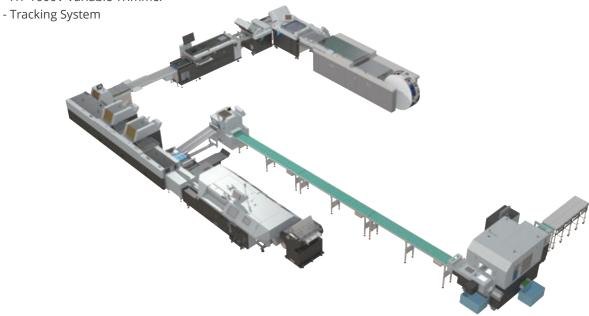
4 Cut Sheet Print to Perfect Bind Production

Main Configuration



5 Inkjet Roll Print to High Speed Perfect Bind Production

- Unwinder, Cutter, Book Block Stacker Taiyo Kikai Ltd. (Concept Showing)
- SB-09VF System Binder
- HT-1000V Variable Trimmer



6 Inline Inkjet Roll Print to Perfect Bind Production

Main Configuration

- Truepress Jet520NX High-Speed Inkjet Press
- Hunkeler UW6 Unwinder
- Hunkeler CS8-II Cutter
- AFV-566DF/ TV-564F Buckle Folder
- BBS-40 Book Block Stacker
- BQ-480 Perfect Binder
- HT-1000V Variable Trimmer
- Tracking System



7 Inkjet Roll Print to Direct Mail Fold Production

Main Configuration

- Hunkeler UW6 Unwinder
- Hunkeler CS6-HS Cutter
- AFV-566DF/ TV-564F Buckle Folder
- PSX-56 Press Stacker



8 Cut Sheet to Saddle-stitch Production

- HOF-400 Sheet Feeder
- StitchLiner Mark III Saddle-stitching System



9 Cut Sheet Print to Inline Sheet Processing

Main Configuration

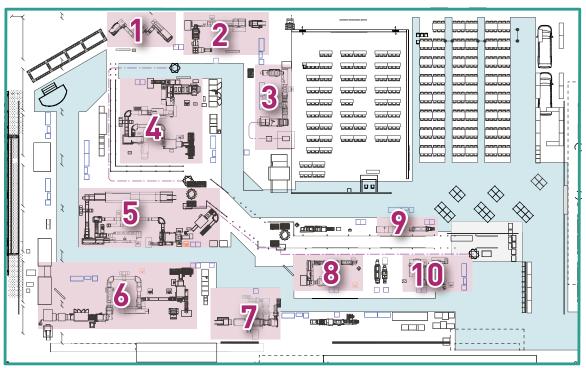
- RICOH Pro C7210S Digital Full Colour Production Presses
- SMSL-100 Sheet Cutter and Creaser



10 Cut Sheet Print to Perfect binding with Robot In-feed System

- HOF-400 Sheet Feeder
- BQ-270V Perfect Binder
- HT-300 Three-side Trimmer (New Product)
- Tracking System
- Robot Feeding Arm (Concept Showing)





	Nov. 11th (Mon)	Nov. 12th (Tue)	Nov. 13th (Wed)
		6 Inline inkjet roll print to perfect bind production	Cut sheet print to perfect binding with robot in-feed system
10:15 1 10:30		Presenters: Hunkeler AG SCREEN Graphic Solutions Co., Ltd. Ricoh Japan Co., Ltd. Horizon International, Inc.	Presenters: RESOLOGIC. Inc. Canon Marketing Japan. Inc. Horizon International, Inc.
	Cut sheet print to perfect bind production	Inkjet roll print to Direct mailfold production	Cut sheet print to inline sheet processing
11:10 11:25	Presenters: JSPIRITS Inc. KONICA MINOLTA JAPAN, INC. Horizon International, Inc.	Presenters: SCREEN Graphic Solutions Co., Ltd. Horizon International, Inc.	Presenters: Ricoh Japan Co., Ltd. Horizon International, Inc.
	2 Cut sheet to saddle-stitch production	Inkjet roll print to high speed perfect bind production	Inkjet roll print to Direct mailfold production
12:15 12:30	Presenters: SCREEN Graphic Solutions Co., Ltd. KONICA MINOLTA JAPAN, INC. RYOBI MHI Graphic Technology Ltd. Horizon International, Inc.	Presenters: FUJIFILM Global Graphic Systems Co., Ltd. Horizon International, Inc.	Presenters: SCREEN Graphic Solutions Co., Ltd. Horizon International, Inc.
	Inkjet roll print to high speed perfect bind production	2 Cut sheet to saddle-stitch production	Cut sheet print to perfect bind production
13:10 13:25	Presenters: FUJIFILM Global Graphic Systems Co., Ltd. Horizon International, Inc.	Presenters: SCREEN Graphic Solutions Co., Ltd. KONICA MINOLTA JAPAN, INC. RYOBI MHI Graphic Technology Ltd. Horizon International, Inc.	Presenters: JSPIRITS Inc. KONICA MINOLTA JAPAN, INC. Horizon International, Inc.
	Inkjet roll print to Direct mailfold production	Cut sheet print to perfect bind production	Inkjet roll print to high speed perfect bind production
14:05 14:20	Presenters: SCREEN Graphic Solutions Co., Ltd. Horizon International, Inc.	Presenters: JSPIRITS Inc. KONICA MINOLTA JAPAN, INC. Horizon International, Inc.	Presenters: FUJIFILM Global Graphic Systems Co., Ltd. Horizon International, Inc.
	5 Smart Factory Business Proposition	Cut sheet print to perfect binding with robot in-feed system	2 Cut sheet to saddle-stitch production
15:00 15:20	Presenters: HP Inc. Canon Production Printing Systems Inc.	Presenters: RESOLOGIC. Inc. Canon Marketing Japan. Inc. Horizon International, Inc.	Presenters: SCREEN Graphic Solutions Co., Ltd. KONICA MINOLTA JAPAN, INC. RYOBI MHI Graphic Technology Ltd. Horizon International, Inc.
16:00 1 16:15	Inline inkjet roll print to perfect bind production Presenters: Hunkeler AG SCREEN Graphic Solutions Co., Ltd. Ricoh Japan Co., Ltd. Horizon International, Inc.	Inkjet roll print to saddle-stitch production Presenters: Canon Production Printing Systems Inc. Ricoh Japan Co., Ltd. TECNAU Horizon International, Inc.	



Capacity: 150 people each

	Nov. 11th (Mon)	Nov. 12th (Tue)	Nov. 13th (Wed)
		12-1 There are No Declining Companies Even If There is a Declining Industry - Opportunities through change: New opportunities with inkjet roll printing	13-1 Panel Discussion Distribution of Publishing Value from the past and future opportunity
10:30 1 11:15		Alaskaindigo Jun woo Jang	Speakers: PHP Institute, Inc. Rights Division Digital Contents Department Chief Manager, Chie Takahata NEWBOOK INC. President / Chief Executive Officer Tatsuya Toyokawa Moderator: Value Machine International Inc. Vice President, Yasuo Miyamoto
11:30 12:15	11-1 How to succeed in 2020 an Olympic year HP Inc. HP Indigo General Manager, Alon Bar-Shany	Management strategy in the age of declining birth-rate DAICOLO Co.,Ltd. President & CEO, Shusaku Matsumoto	13-2 Continuous inkjet printing + Smart Binding System Three years after investment; - Possibility of growing opportunities - Challenges for smart manufacture Toyo Bijutsu Printing Co., Ltd. President, Hisaki Yamamoto
13:00 13:15	11-2 Special Message Sakawa Printing Co., LTD. President, Masazumi Sakawa	12-3 Special Message Sakawa Printing Co., LTD. President, Masazumi Sakawa	
13:15 14:00	11-2 A Look Behind The Scenes of Online Print in Europe Onlineprinters Group Head of Press and Public Relations, Patrick Piecha	12-3 Possibilities of Business Breakthrough: Analyzing Customer Sensibility Through Al (Artificial Intelligence) SENSY Inc. CEO, Yuki Watanabe	Panel Discussion "Unkei Taizen", Digital Print at a New Level: The future of Digital Print Opportunities Speakers: SHOGAKUKAN INC. General Manager, Kenji Hayami Nissha Printing Communications, Inc. Director, Tokyo Branch Office Yuichi Kaitsu Moderator: Value Machine International Inc.
14:15 15:00	11-3 AutomationIt's not Optional Print Industry Expert Julian Marsh	12-4 Future of Smart Factory with AI technology KICONIA WORKS, Inc. Founder & CEO, Takuro Shogami	Vice President, Yasuo Miyamoto 13-4 Digital x Marketing x Publishing - Expand publishing business with a digitally oriented mind - NEWBOOK INC. President / Chief Executive Officer, Tatsuya Toyokawa goof, inc. CEO, Yukinori Okamoto
15:15 16:00	11-4 How DNP considers the book business Dai Nippon Printing Co., Ltd. Publication Manufacturing Division Information Communication Production Management Operations Deputy General Manager, Hiroyuki Koga	Panel Discussion Leveraging Our Core Strengths In Todays Printing Environment. What is a "Smart Factory"? AndWhat is the next challenge to achieve a true Smart Factory in daily production? Speakers: KYOSHIN PAPER & PACKAGE CO., LTD Executive Managing Director, Kazuhiro Kajikawa TOWA PRINTING Inc. CEO, Sadao Takamoto Moderator: RESOLOGIC Corporation Director, Hideki Sogabe	Please note that the program is subject to change. Please refer to the website for the latest program.
16:15 17:00	11-5 Software + Digital Printing to Break Stereotype Business Mode Canon Medical Systems Corporation Documentation Department Printing and Binding Center Deputy Manager, Iori Hyoudou goof, inc. CEO, Yukinori Okamoto	12-6 "Smart Factory": contributes to publishing company Kato Bunmeisha CEO, Fumio Kato	

SMART FACTORY ZONE

Nov. 11th (Mon)



11-2
1:00 PM - 1:15 PM

Special Message

Mr. Masazumi Sakawa
Sakawa Printing Co., LTD.
President

Speaker

A Look Behind The Scenes of Online Print in Europe

The printing industry in Europe generates a revenue of about 9,5 trillion ¥ (80 billion €). Only a part of this revenue is generated online - but online printing is growing steadily and rapidly in comparison to many other business models. In this session the success factors, current developments and trends in online printing will be discussed. Focused topics will be quality, automation, usability and sustainability, as well as online marketing and business intelligence. Patrick Piecha is spokesperson of the Onlineprinters Group, which is one of the market leaders in Europe with an annual revenue of more than 24 billion ¥ (200 million €). Employing a staff of more than 1,500 Onlineprinters which produced 3.2 billion+ printed advertising products last year. More than 1,500 print products including business cards, letterheads, flyers, catalogues, brochures, large-format advertising systems and more, are sold to 1,000,000 customers in 30 European countries through 18 web shops. Internationally, the online print provider is known under the brand name Onlineprinters; in Germany it operates as diedruckerei.de. The British market leader Solopress and LaserTryk, the Scandinavian number one, are members of the Onlineprinters Group.

Mr. Patrick Piecha
Onlineprinters Group
Head of Press and Public Relations

Nov. 11th (Mon)

11-3

AutomationIt's not Optional

Capacity: . 150 people

2:15 PM - 13:00 PM

Julian Marsh has been on the front line of change in our print industry as a business owner, technology officer and innovator in the rapidly expanding Digital Photo Book space. His experience in a segment of the industry that produces millions of orders a year, with over half of the volume produced in the Q4, makes him uniquely qualified to share his insight on how to navigate the ever increasing product complexity and more demanding SLA's in the web to consumer market. Automation is critical to the success of business, from the moment of order entry through to order delivery.

Julian Marsh has worked in the printing industry for over 30 years and in the photo space for the last 10 years. During this session he will explain some of the challenges businesses face today and how the use of automation helps to overcome them.

Speaker

Mr. Julian Marsh Print Industry Expert



11-4

How DNP considers the book business

Capacity: 150 people

11:30 AM - 12:15 PM

Mainly to help solve industry issues in the book sector, the publishing department of DNP has supplied small-lot production by digital printers since 2010. Since then, DNP has been designing processes which meets short delivery times unique to small lots and minimization of costs. In this seminar, DNP's idea for solving industry issues and designing more efficient processes will be introduced.

Mr. Hiroyuki Koga

Dai Nippon Printing Co., Ltd. Publication manufacturing Division Information Communication **Production Management Operations** Deputy General manager



Speaker

11-5

4:15 PM - 5:00 PM

Software + Digital Printing to Break Stereotype Business Mode

Capacity: 150 people

With the advancement of digital printing equipment and related technologies, even an operator with little or no printing experience can set-up and operate a line that can handle mass customization, if the business design and rules are assembled. Why are medical device manufacturers stepping in this direction?

What circumstances made us choose this direction? Where is the future going?

Two years have passed since the project started. We will talk about the points where we struggled and our successes.

Mr. Iori Hyoudou

Canon Medical Systems Corporation Documentation Department Printing and Binding Center Deputy Manager



Mr. Yukinori Okamoto goof, inc. CEO



SMART FACTORY ZONE

Nov. 12th (Tue)

12-1

10:30 AM - 11:15 AM

There are No Declining Companies....
Even If There is a Declining Industry

Capacity: 150 people

Opportunities through change:
 New opportunities with inkjet roll printing

Under a rapidly changing business environment, the conventional printing model will struggle to survive. There is a need for a solution service that understands client issues and proposes solutions. In this session, we will introduce Alaska Indigo's business model: T.P.S (Total Printing Solution), which analyzes the characteristics and business opportunities of the Korean market and provides various services by use of a rotary inkjet printing system.

Mr. Jun woo Jang Alaskaindigo



Speaker

12-2

11:30 AM - 12:15 PM

Management strategy in the age of declining birth-rate

Capacity: 150 people

Now all industries of Japan have a problem with the declining birth-rate. School yearbook production which is our core business is directly affected by this situation.

In this seminar, we expound our approach to addressing production in this new reality.

Mr. Shusaku Matsumoto

Speaker

DAICOLO Co.,Ltd. President & CEO



12-3

1:00 PM - 1:15 PM

Special Message

Capacity: 150 people

Speaker

Mr. Masazumi Sakawa Sakawa Printing Co., LTD.

President



1:15 PM - 2:00 PM

Possibility of Business Breakthrough by Analyzing Customer Sensibility with Al

What future can we imagine in the retail and service industry with AI technology? If we use AI SENSY to understand consumer sensibilities to optimize the business for each customer, their business will change. In this seminar we will talk about the possibilities of AI, featuring a recent project scenario.

Mr. Yuki Watanabe SENSY Inc. CEO



Nov. 12th (Tue)

12-4

2:15 PM - 3:00 PM

Future of Smart Factory with AI technology

Capacity: 150 people

The future of smart factories that utilize AI technology; There are many examples of how AI technologies are being used. Advances through machine learning is an example we have seen.

We will explain how Al technology can contribute to smart factories with some good examples. In addition, we will explain in detail "What is Al?", "How Al can be used?" and "How Al can be used within a smart factory". Please join this session to understand Al Technology and the Smart Factory.

> Mr. Takuro Shogami KICONIA WORKS, Inc. Founder & CEO



Speaker

12-5

3:15 PM - 4:00 PM

Capacity: 150 people **Leveraging Our Core Strengths** In Todays Printing Environment. What is a "Smart Factory"? And...What is the next challenge to achieve a true Smart Factory in daily production?

What can a smart factory provide in the current work environment, with work style reforms and qualified labor shortages? In addition, Initiatives for smart factories that make use of our strengths, building a business that maximizes these strengths (uniqueness) with a view towards the future, and the next steps to increase profitability.

Mr. Kazuhiro Kajikawa

Speaker

KYOSHIN PAPER & PACKAGE CO., LTD **Executive Managing Director**



Mr. Sadao Takamoto TOWA PRINTING Inc.



Mr. Hideki Sogabe RESOLOGIC Corporation

Moderator

12-6

4:15 PM - 5:00 PM

"Smart Factory": contributes to publishing company

Capacity:

The Smart Factory should not only benefit the printing company (ourselves), it should also be a benefit to our customers. We have invested in the continuous inkjet process and are offering this solution to our customers (editors, designers, creators and artists) so they can broaden their ideas and approach, taking advantage of this new technology. Through a recent success story, we will introduce our new service "ateliergray®", which is a collaboration space between the printing company and creator. In addition we will explain "KB Smart Order", which is a web based order system for publishers providing a more efficient ordering process.

> Mr. Fumio Kato Kato Bunmeisha CEO

SMART FACTORY ZONE

Nov. 13th (Wed)

13-1

Distribution of Publishing Value from the past and future opportunity

150 people

10:30 AM - 11:15 AM

Traditional publishing market is shrinking ...

Traditional publishing business model no longer applies....

Under these circumstances, is there a future for the publishing business as we know it? The answer is No! Although it is challenging, there are more and "new" opportunities for growth, such as the niche publishing title area. New Book Co., Ltd., a specialist for distribution in the publishing market, and PHP Research Institute, Inc., a publishing company who has a unique way of handling content and licenses, will talk about their vision for the future of publishing based on their past and present experience.

Ms. Chie Takahata

Speaker

PHP Institute, Inc. Rights Division Digital Contents Department Chief Manager



Mr. Tatsuya Toyokawa NEWBOOK INC.

President Chief Executive Officer



Mr. Yasuo Miyamoto

Value Machine International Inc. Vice President



Moderator

13-2

11:30 AM - 0:15 PM

Continuous inkjet printing + Smart Binding System Three years after investment;

Capacity: 150 people

- Possibility of growing opportunities
- Challenges for smart manufacturing

Having recognized the power of this new approach to printing and binding we now had to discover how it will benefit our customers. In the beginning this was a challenge, but today we are offering our customers better service and new opportunities.

We will talk about our success stories by example of our satisfied customers. Further we will explain what benefits we have gained through the implementation of smart manufacturing (automated imposition and quality checking system) such as quality improvement, cost reduction, and new value-added services.

Mr. Hisaki Yamamoto

Toyo Bijutsu Printing Co., Ltd. President



Nov. 13th (Wed)

13-3

1:15 PM - 2:00 PM

"Unkei Taizen", Digital Print at a New Level: The future of Digital Print Opportunities

Capacity: 150 people

The quality and appearance of "Unkei Taizen" published by Shogakukan has had a great impact on us. It is true that this great success opens up new and exciting publishing business opportunities. So, what business opportunities are both Shogakukan and Nissha Printing Communications planning post "Unkei Taizen"? In this seminar, both companies talk for the first time about the future of the new publishing business created by digitalization and the perspective of smart factory production, looking five years ahead.

Mr. Kenji Hayami



Mr. Yuichi Kaitsu

Nissha Printing Communications, Inc. Director, Tokyo Branch Office



Speaker

Mr. Yasuo Miyamoto

Value Machine International Inc. Vice President



13-4

2:15 PM - 3:00 PM

Digital x Marketing x Publishing

- Expand publishing business with a digitally oriented mind -

Capacity: 150 people

A future where various things, and people can be more freely connected through digital technology, and everyone can be enriched. In the publishing world, "Content is the key word", and platforms that support new ways of connecting authors, readers, and publishers are about to start. By connection through marketing technology, both authors and readers share values that did not exist in the past.

Moderator

Mr. Tatsuya Toyokawa

NEWBOOK INC. President Chief Executive Officer



Mr. Yukinori Okamoto goof, inc. CEO



FOOD COURT

*There may be changes made to the menu. The photos are sample images.

FOOD MENU

Kyoto-style Lunchbox (with Tea)





Rice Bow (with Tea)

We will provide two or three kinds of daily special menus such as Loco moco / Salmon avocado in lemon mayonnaise / Spam & egg bowl / Pork salad / Dry curry / Fried rice with basil / Pork cutlet in tomato sauce.



Panini & Hotdog

Roasted Pork & Cheese panini Smoked Ham & Cheese panini Hotdog





DRINK MENU

Coffee (Hot / Ice)

Specialty Coffee / Cafe Latte / Caffè Mocha Caramel Macchiato / Green Tea Latte Tiramisu Latte / Chai Tea Latte / Americano









Tea & Milk (Hot / Ice)

Green Tea Milk / Green Tea / Milk Tea / Chocolate Milk / Chai Tea Tiramisu Milk / Strawberry Milk / Mango Milk / Banana Milk

Italian Soda

Mandarin Orange / Passionfruit / Pineapple / Blue Raspberry Grape / Kiwi Fruit / Peach

Bubble Tea

Bubble Tea / Soda

Green Tea (Plastic Bottle)

































